



SmartMobile  
Education  
Technology

READY. SET. GO!

INDUSTRY BRIEF:

# Stratix SmartMobile for Education

## Building a Successful Technology Program Involves More than Just Devices

In today's ever-changing education landscape, schools must balance evolving regulations, tight budgets, and the constant need to keep technology current and effective. Building and maintaining large, complex device programs that support teachers, administrators, and students is no small task. Stratix understands these unique challenges in education. As a trusted partner, we guide and support districts every step of the way, helping to simplify deployments, maximize investments, and ensure technology is always working for learning.

We understand the challenges with implementing a robust EdTech environment:



**Speed & Scale.** Securing, or onboarding large volumes of devices, rapidly deploying and supporting those devices on mass is no easy task



Our solutions meet these challenges head-on so staff & students can focus on learning:

We are experts at complex deployments and managing every last detail at scale



**Cost & Control.** There is a delicate balance that needs to be struck that reduces budget risk but maintains a high-level of control & visibility



Stratix Telecom Expense Management, connectivity, and repair programs help reduce your TCO.



**Device Management Complexity.** Managing teachers, administrators, and student devices is difficult – from Chromebook, to laptop, to mobile devices.



Stratix provides a single pane of glass in itrac360, so you have complete visibility to the full lifecycle for all your devices.



**Sustainability.** A program isn't one and done, it's an investment that can reap benefits long into the future when it's planned for



Stratix excels in the logistics of everyday management and support, keeping devices working so you get the most out your investment, supporting new and existing devices equally.

**We've thought of everything so you don't have to.**

- **Expertise** to onboard and provide ongoing support for already purchased devices across a variety of platforms including Chrome, Windows OS, macOS®, iOS®, iPadOS® and Android
- **Telecom Expense Management** solutions to help control costs and streamline operations.
- **Stratix Connectivity** solutions for reliable school device networking.
- **itrac360 portal** that makes it easy for technical teams to enter RMAs and track the status by device.
- **Pickup and delivery** services from schools that provide 2-day repair & return turnaround.
- **Device lifecycle management** services for worry-free repair services of broken devices, covering accidental damage, as early as the next day to keep students engaged
- **Theft protection** insurance programs available
- **Help desk services** for students, parents and guardians to quickly troubleshoot and resolve issues related to devices, from set up, connectivity and breakage over the phone, available after hours and weekends
- **Reverse logistics** services to securely recycle (wipe), make required repairs, and disinfect devices at the end of a school term, so they are ready for the next school year
- **Opex model solutions**, like Mobile Device as a Service, allows for a simple consistent monthly price per device



*I would absolutely recommend Stratix. They are delivering efficiently on what they told us they would, and they are a good bunch of people. We are really happy with how Stratix handles device repair and return. They are quick and understand that in education, the days we lose we don't get back.*

**Ken McClung, Executive Director, Gwinnett County Public Schools**

## Why Stratix for Education

We are the most experienced and largest managed mobility service provider in North America. We are passionate about education and committed to delivering the highest quality technology experience possible to enable student learning quickly and efficiently. We understand mobile and the complexities that arise every day as part of the student, teacher & administrators' technology journey, and we can assist at any stage of your program.

With Stratix, there's no need to manage the details of a rollout like coordinating multiple third parties, staffing a help desk, supporting spare pools, or overseeing service and repair delivery. We handle everything on-shore in Atlanta, Georgia, 24x7x365 – providing real-time visibility to your mobile assets, ensuring Nonstop Mobility and giving you the freedom to focus on education.

This knowledge drives the recommendations Stratix makes, ensuring that each solution includes the devices, services and support best suited to your needs and the needs of the student. In today's world, students and educators rely on Stratix to support their mobility needs now more than ever before.

### Contact Us

**800-883-8800**

[www.StratixCorp.com/Education](http://www.StratixCorp.com/Education)

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