



Solution Brief:

Stratix Wireless Failover

Organizations today are so dependent on data connectivity that everything grinds to a halt without it. From offices and retail stores to workers in the field, if a data connection is lost, associates can't do their jobs, and stores can't process credit card transactions. There can even be significant safety concerns when a facility like a hospital can't access patient records and other information.

Cellular Redundancy Keeps You Connected

Stratix has relationships with partners on a cellular network redundancy solution that switches networks to a backup if connectivity is lost. It works with wired and wireless connections and will roll over to a different carrier if a network goes down using SmartSIM technology. It's an insurance policy for connectivity that prevents costly downtime.

- Connects to a dozen leading carriers in North America, including AT&T, T-Mobile, and Verizon
- One platform eliminates the hassle of dealing with multiple carriers with different platforms, portals, and support teams
- Single invoice
- Lower costs through pre-negotiated rate plans
- 24x7 industry-leading technical support
- Data analytics which show when, and how many times, a SIM switches between carriers

Add Telecom Expense Management

Whether it's SmartSIM or traditional wireline and wireless services, keeping track of everything and getting the most out of your spending is very challenging for even the most experienced IT and financial teams.

Stratix telecom expense management services give you comprehensive visibility and control. Our analysts will study what you're paying for, how much you're actually paying, and where you can reduce spend. Then, you can accurately predict annual expenditures and develop the most efficient organization-wide budget solution possible.



Cellular Redundancy is Even Better with Stratix Managed Mobile Services

Stratix is a full-service managed mobility services provider. Our decades of experience and relationships with all the major OEMs and carriers help make your mobile solutions convenient, easy, and cost-effective. Our services include:

- **Mobile solution consulting** – Our certified in-house experts will look at your needs and workflows to recommend solutions that will achieve your goals
- **Project management** – We're experts in administering large-scale mobile solution programs on time and on budget
- **Superior mobile deployment** – Our advanced Mobile Integration Center kits and configures thousands of devices with a personalized, out-of-the-box-ready experience. We can install wireless failover solutions on-site when needed
- **Endpoint management** – Stratix's unified endpoint management (UEM) solutions ensure security, compliance, and cost control
- **itrac360** - Our proprietary asset management portal gives you 360-degree visibility of your entire fleet of mobile assets, enabling better analytics and control of your total cost of ownership
- **Full lifecycle services** – From procurement and deployment through repair and eventual disposal, Stratix managed services keep your devices up and running in your end users' hands—maintaining productivity and maximizing your mobile technology investments
- **Industry-leading support** – Our on-shore 24/7 help desk is staffed by highly-trained experts who know your environment. We also offer rapid repair turnaround and spare pool management to minimize downtime
- **Easy-to-use portals** – Streamline and automate device procurement and distribution with simple eCommerce-like experiences that cut costs
- **Mobile Device as a Service** - Mobile hardware, software, and services rolled into a convenient monthly per-device price moves CapEx to OpEx



Why Stratix

Stratix is a trusted advisor for leading Fortune 500 brands, schools, and healthcare organizations—many of whom have been with us for decades. When you partner with us, you can rest easy knowing your technology is managed by the best in the business.

As North America's premier enterprise mobility specialist, Stratix focuses exclusively on mobility services and has millions of devices deployed. Our services are backed by specialized teams to consult, deploy, manage, and support your mobile program, guaranteeing nonstop mobility for your employees.



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