



## Solution Brief:

# Stratix SmartSIM Multi-Carrier Connectivity



Clinicians in home health and techs in field services often cover large geographic areas in their jobs, and cell coverage can be a challenge. It's common for one carrier's signal strength to be good in one area but not so strong in others. That can significantly impact a worker's ability to do their job if they experience poor or no connectivity in an area they need to be. Companies find it hard to figure out the logistics and work with multiple carriers to solve the challenge for field workers. Plus, it's expensive.

## Stay Connected with Stratix and Our Partners

Stratix has longstanding relationships with SmartSIM solution providers that seamlessly switches devices to the strongest available signal. It automatically fails over without any action by the end user. It's an insurance policy for connectivity that keeps workers performing at their best.

- Connects to a dozen leading carriers in North America, including AT&T, T-Mobile, and Verizon
- One platform eliminates the hassle of dealing with multiple carriers with different platforms, portals, and support teams
- Single invoice
- Lower costs through pre-negotiated carrier spending. Pooled data means predictable costs. There are only overages when the whole pool goes over
- 24x7 industry-leading technical support
- Data analytics which show when, and how many times, a SIM switches between carriers

## Add Telecom Expense Management

Whether it's SmartSIM or traditional wireline and wireless services, keeping track of everything and getting the most out of your spending is very challenging for even the most experienced IT and financial teams.

Stratix telecom expense management services give you comprehensive visibility and control. Our analysts will study what you're paying for, how much you're actually paying, and where you can reduce spend. Then, you can accurately predict annual expenditures and develop the most efficient organization-wide budget solution possible.



# SmartSIM is Even Better with Stratix Managed Mobile Services

Stratix is a full-service managed mobility services provider. Our decades of experience and relationships with all the major OEMs and carriers help make your mobile solutions convenient, easy, and cost-effective. Our services include:

- **Mobile solution consulting** – Our certified in-house experts will look at your needs and workflows to recommend solutions that will achieve your goals
- **Project management** – We're experts in administering large-scale mobile solution programs on time and on budget
- **Superior mobile deployment** – Our advanced Mobile Integration Center kits and configures thousands of devices with solutions like SmartSIMs and sends them out-of-the-box-ready
- **Endpoint management** – Stratix's unified endpoint management (UEM) solutions ensure security, compliance, and cost control
- **itrac360** - Our proprietary asset management portal gives you 360-degree visibility of your entire fleet of mobile assets, enabling better analytics and control of your total cost of ownership
- **Full lifecycle services** – From procurement and deployment through repair and eventual disposal, Stratix managed services keep your devices up and running in your end users' hands—maintaining productivity and maximizing your mobile technology investments
- **Industry-leading support** – Our on-shore 24/7 help desk is staffed by highly-trained experts who know your environment. We also offer rapid repair turnaround and spare pool management to minimize downtime
- **Easy-to-use portals** – Streamline and automate device procurement and distribution with simple eCommerce-like experiences that cut costs
- **Mobile Device as a Service** - Mobile hardware, software, and services rolled into a convenient monthly per-device price moves CapEx to OpEx



## Why Stratix

Stratix is a trusted advisor for leading Fortune 500 brands, schools, and healthcare organizations—many of whom have been with us for decades. When you partner with us, you can rest easy knowing your technology is managed by the best in the business.

As North America's premier enterprise mobility specialist, Stratix focuses exclusively on mobility services and has millions of devices deployed. Our services are backed by specialized teams to consult, deploy, manage, and support your mobile program, guaranteeing nonstop mobility for your employees.

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