



## SOLUTION BRIEF:

# Mobile Solutions Drive Digital Transformation in Food Distribution



## New technology significantly improves logistics and competitiveness

Food manufacturing and distribution have unique challenges because products are often perishable, and producers must comply with strict food safety regulations. It's a highly competitive industry where the number of different products manufactured goes up every year, and customer expectations are rising. Recent supply chain problems exposed how many companies still rely on analog logistics processes that are slow and inefficient. There's a lack of automation, integration, and coordination. Most are not properly taking advantage of their data and don't have the capabilities to implement new technology.

### Mobile Devices and Actionable Data Solve Challenges

When companies transform logistics with mobile technology, they streamline operations and gain a holistic view of their supply chain:

- Using mobile devices at every step of the supply chain—from warehouse to delivery—generates highly-accurate logistics data so that the right products go to the right places at the right time.
- Digital technology does away with slow pen and paper record-keeping, so loading and transportation move faster.
- IoT devices help track expiration dates and product temperatures to ensure freshness and prevent spoilage.
- Automation and integration with customer systems automates ordering and reduces the chance of stockouts.
- Data from mobile devices monitors deliveries. It can alert customers to pending deliveries and allows managers to see and remove route deficiencies or oversee schedules better. Everything speeds up.

## Samsung Technology Accelerates Logistics

Samsung's rugged devices are tough, user-friendly, lightweight, and cost-effective. Samsung Knox defense-grade security protects against cyber attacks.

### Galaxy XCover Pro

#### Rugged Credentials

- IP68 rated for dust water resistance
- MIL-STD-810G certified durability by U.S. military standards

#### Superior Design

- Big 6.3-inch display
- Ultra-slim 14.2mm bezel
- Lightweight at 218g
- Fast-charging replaceable battery that lasts all-day
- Barcode scanner-ready (sold separately)
- Push-to-take-ready (via downloadable app)

#### Easy to Use

- Wet touch
- Glove mode
- Familiar look and feel
- Large, bright, readable screen
- Flexible and multipurpose
- Light enough to carry all-day

## Tab Active 3

### Rugged Credentials

- IP68 rated for dust and water resistance
- MIL-STD-810G certified durability by U.S. military standards

### Superior Design

- Big 8-inch display
- Programmable button streamlines access to applications or tasks with a single click
- Fast-charging, replaceable battery that lasts all-day
- Smart connectivity using Wi-Fi 6 and 2x2 MIMO to stay connected even in low coverage areas

### Easy to Use

- Familiar look and feel with the Android operating system
- Scan inventory and access inventory data from one device
- Enhanced touch for working with gloves on
- Rugged S Pen boosts productivity and improves data entry

## Samsung Logistics Solutions are Even Better with Stratix Managed Mobile Services

Stratix excels in the end-to-end management of the entire portfolio of Samsung mobile devices, including the Galaxy XCover Pro and Tab Active3. Our services include:

- **Mobile solution consulting** – Rely on our years of expertise to guide you to the perfect enterprise mobile solution program for your food distribution needs.
- **Project management** – We're experts in administering large-scale mobile solution programs, on-time and on budget.
- **Superior mobile deployment** – Our U.S. advanced Mobile Integration Center kits and configures thousands of devices with a personalized out-of-the-box-ready experience.
- **Endpoint management** – Devices can be managed with Samsung's Knox security solutions, providing security, customization, and easy updating.
- **itrac360** – Our proprietary asset management portal gives you 360-degree visibility into your entire fleet of mobile assets, enabling better analytics and control of your total cost of ownership.
- **Industry-leading support** – Our on-shore 24/7 help desk is staffed by highly-trained experts who know your environment. We also offer rapid repair turnaround and spare pool management to minimize downtime.
- **Mobile Device as a Service** – Mobile hardware, software, and services rolled into a convenient monthly per-device price moves CapEx to OpEx.

With Stratix, you get a logistics expert that understands the unique challenges in food distribution and knows how to craft solutions for them that drive maximum results. We currently work for some of the top names in food production across the country and provide unparalleled service. Our industry-leading Net Promoter Score proves our worth.



## Why Stratix

As the most experienced pure-play enterprise mobility specialist in the U.S., Stratix is dedicated to guaranteeing nonstop mobility. The company leverages nearly four decades of expertise to accelerate and inspire mobility transformation for some of the world's largest organizations across a broad range of industries. Stratix's SmartMobile programs ensure each client has the right technology, tools, and support programs to stay ahead.

## Why Samsung

As a global leader in enterprise mobility and information technology, Samsung provides innovative devices, software, and services to help customers realize the promise of digital transformation. From rugged smartphones and tablets for frontline workers, to next-generation foldables, powerful laptops, and end-to-end device management capabilities, Samsung's mobile solutions are designed to streamline operations, boost employee productivity, and simplify IT management.

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