

# Technology Procurement Services

## Getting the Right Devices is Critical

Choosing the best devices and operating systems for your mobile program is one of the most important decisions you will make as an organization. As more and more companies embrace a mobile-first or mobile-only approach to digital transformation, sourcing and procuring good tools for specific use cases can prove to be tougher than expected. Selecting the wrong devices or OS can lead to:

- Low end-user adoption rates
- Lower ROI than expected
- Not achieving anticipated efficiencies

## Have Confidence in Your Choices When You Partner with Stratix

Stratix has strong and decades-long relationships with all the major mobility hardware manufacturers including, Apple®, Samsung®, Zebra®, Honeywell®, Google®, Dell®, Lenovo®, Panasonic®, Verifone®, and more. We're vendor-neutral and have the knowledge and expertise to ensure that your people get the best tools to do their jobs quickly and well. Achieve your business goals and get the highest end-user adoption rates with solutions that create excellent user experiences.

Challenge	Solution
Juggling multiple vendors	Stratix gives you a single point of contact for sourcing, procuring, configuration, enrollment, and activating devices – ensuring all your components get there at the same time, nothing piecemeal here!
Lacking a complete understanding of OEM operating systems and device functionality	We have the in-house expertise and certifications to recommend the best fit-for-purpose devices and OS, with complete First Article creation and testing to achieve business requirements and deliver exceptional end-user journeys.
Need specialized peripherals and accessories	Stratix Special Products Group can design and build unique peripherals and accessories that solve your challenges in a fraction of the time it takes other providers.

## Stratix Services

- Giving you a single point of contact to coordinate your entire mobile program from device selection, procurement, configuration, provisioning, kitting, deployment, repairs, and ITAD
- Create a pilot (first article) to fully test the device and peripherals functionality, configuration, and applications to ensure they will achieve the desired business results and end-user experience
- Work directly with the major OEMs to ensure you get the best pricing and minimize supply chain restraints
- Ensuring that when you implement a new mobile program or hardware refresh, you get the most current devices and OS for a longstanding mobile program that boosts your ROI

## Key Business Benefits

- Customers only need to provide a single purchase order to Stratix
- Reduce complexity and frustration when you have just one hand to shake with the most experienced pure-play mobility leader in the industry
- A vendor-neutral partner means you get the best solution to solve your challenges regardless of OEM. We interact with the major OEMs on a daily basis to know the latest technology advances
- Futureproof your mobile programs and react quickly when a device or accessory is discontinued
- Comprehensive expert project coordination to manage the sourcing, procurement, and logistics of gathering all the necessary components of your mobile program to ensure there are no delays in implementing your mobile program



Nearly **Four Decades** of experience solving technology challenges for our customers



Partners with **40+** leading technology companies to ensure your solution solves your challenges



Flexible financing models to make mobility affordable & sustainable



**99.9%** on-time deployment delivery from our state-of-the-art Mobile Integration Center



Average **74+** Net Promoter Score double the industry average

## Why Stratix

As North America's premier enterprise mobility specialist, Stratix focuses exclusively on mobility services and has over three million devices deployed. Our deep expertise and strong OEM relationships mean partnering with us gives you the resources you need to ensure your enterprise mobility projects are successful.

