



# Elevate Your Success with Exceptional Solutions



Pair your hardware solutions with Esper's premier platform for advanced device management, application deployment, and continuous improvement to supercharge device experiences and streamline customer interactions. Let us help you grow and scale your business like never before by unlocking your customers' digital experiences.

## Capabilities to meet your customers' needs today and tomorrow



### Flexible Provisioning

Speed up deployment by enrolling and provisioning in one step or use one of multiple provisioning options and offsite kitting.



### Telemetry Data & Alerts

Get device vitals such as power status, connectivity, data and app usage, and set alerts based on your desired state of the device.



### SSO (OIDC & SAML)

Simplify sign-on and increase security by integrating Esper with the identity provider of your choice.



### Breakage-Free Rollouts

Ensure up-to-date experiences with over-the-air updates including app update pipelines, bulk actions, and content/app management.



### Blueprints for repeatable, scalable device configurations

Easily configure, manage, and update devices in real time and at scale. Define your desired state once and then apply it to both Android and iOS devices



### Remote Viewer, Diagnostics, and Debugging

Remotely view, control, monitor, lock down, debug, reboot, or wipe a device to help detect & troubleshoot crashes and secure your fleet.



### Reporting

Get device performance details via pre-built reports or fully customized reports.



### Kiosk Mode

Lock down devices in kiosk mode to limit functionality to approved activities.



### Security

Stay in control and keep your devices secure with easy-to-deploy system updates and security patches.



### Devices



Kiosks



Ruggedized Devices



POS Terminals



Telehealth Devices



ELDs



Digital Signage



AI/ML/CV Driven Devices



Custom Devices

### Industries



Restaurants & Food Service



Food Delivery



Fitness



Healthcare



Retail



Grocery



Transportation & Logistics



Rugged

## Competitive Differentiation

Competitor	Where Esper Wins
	<ul style="list-style-type: none"> <li>• <b>Support:</b> SOTI outsources support; with Esper, you get deep, in-house expertise.</li> <li>• <b>UI:</b> Customers say SOTI's UI is dated and buggy, not modern and intuitive.</li> <li>• <b>Pricing:</b> SOTI structures pricing to oversell and enforce feature gates.</li> </ul>
	<ul style="list-style-type: none"> <li>• <b>Provisioning:</b> Hexnode requires 4x as many steps to onboard a new device.</li> <li>• <b>Modern features:</b> Hexnode's feature set is limited, such as restrictive API call limits.</li> <li>• <b>App versioning:</b> Hexnode does not allow users to see versions of apps running.</li> </ul>
	<ul style="list-style-type: none"> <li>• <b>Flexible control:</b> 42 Gears is designed for generic, simple device use cases and lacks the flexibility and customization tech-first companies need to scale.</li> <li>• <b>Software deployment:</b> 42 Gears limits you to either deploy updates to one device or all of them. With Esper, you can stage rollouts, reducing risk while enabling innovation.</li> </ul>
	<ul style="list-style-type: none"> <li>• <b>Robust Kiosk Mode:</b> Customers switch from Scalefusion to Esper due to devices repeatedly falling out of Kiosk Mode, a major security risk.</li> <li>• <b>OTA settings changes:</b> There is no clear way to determine if setting changes are successful in Scalefusion.</li> <li>• <b>App updating:</b> Esper's app update rollout system is customizable and more mature, where Scalefusion forces updates by device profile.</li> </ul>
	<ul style="list-style-type: none"> <li>• <b>Purpose-built:</b> Elo manufactures devices and offers a limited MDM solution. Esper is purpose-built for MDM and offers much more advanced functionality.</li> <li>• <b>Device diversity:</b> EloView ONLY works on Elo devices. If customers have a diverse fleet from multiple manufacturers, Esper is the choice.</li> </ul>